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DC+GLUG 2017 at Cleveland State University

Jul 28th, 10:50 AM - 11:20 AM

Publishing Partnerships: Working with Conferences to Provide Client Solutions

Nina Collins

Purdue University, nkcollin@purdue.edu

Marcy Wilhelm-South

Purdue University, wilhelms@purdue.edu

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Working with Conferences to Provide Client Solutions

Nina Collins

Scholarly Publishing Specialist

Marcy Wilhelm-South

Digital Repository Specialist

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Timelines

Venues

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Room set-up (Audiovisual)

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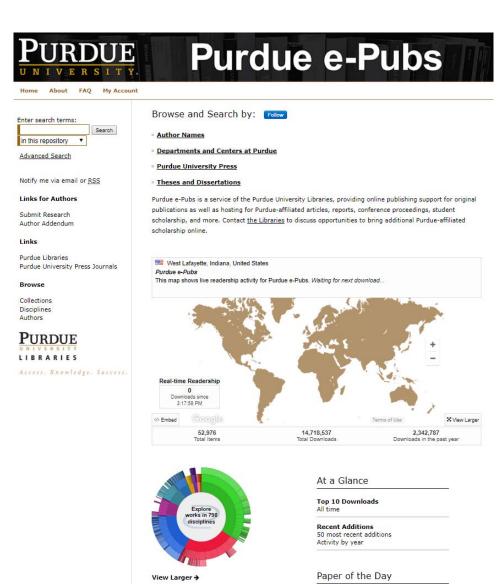
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CHALLENGES

TO COLLABORATION

Challenges

- Marketing Scholarly Publishing Services
 - New market
 - Time investment-meet with many clients for little ROI
 - Clients don't know what they want or need
- Print shop pitfalls
- Feast or famine workflow
- University Press Scope
- Publishing Contract or MOU





OPPORTUNITIES

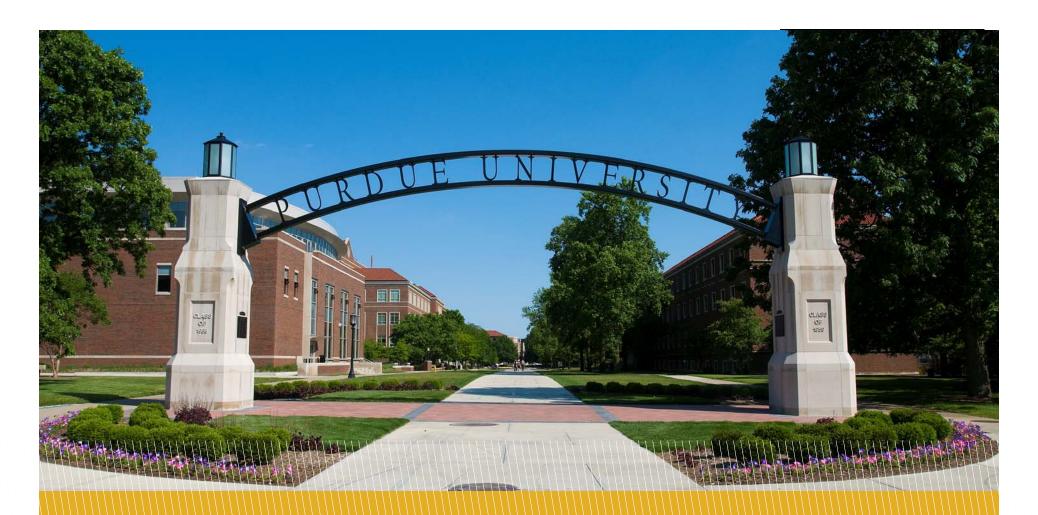
FOR COLLABORATION



Opportunities

- Double dip outreach
 - Promote open access
 - Promote IR and mediated CV review service
- Glean information on disciplinary trends
- Refinement of University Press Scope





QUESTIONS & COMMENTS

Thank You

Nina Collins
nkcollin@purdue.edu

Marcy Wilhelm-South wilhelms@purdue.edu